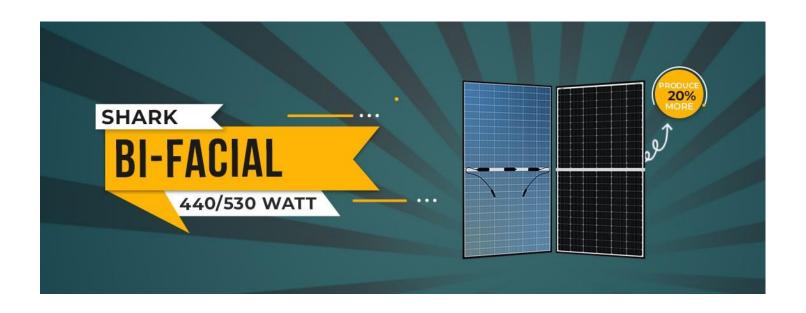
# **LOOM SOLAR**

## Dealer price list: Sep' 2022



| Package                                       | Product  | Use Case  | Dealer<br>Price | Consumer<br>Price |
|---|--|---|-----------------|-------------------|
| Atlanta 5 kWh<br>(Expandable<br>up to 45 kWh) | Product Shark 445 – 10 pcs, CAML 10048 – 1 pc Fusion 5G – 1 Pc Mobile Monitoring - 1  Installation High rise structure (1Row) Standard Installation kit (2 Earthing, Distribution box, AC, DC, Battery Cabinet, 50-meter dc wire 4 sq. mm) Inverter Monitoring Electrician, Civil Work and Manpower cost | It replaces Diesel Generators, Lead Acid battery in Home and Commercial buildings.  It Runs power load up to 4,500 Watts when grid fails. | 5,00,000/-      | 5,25,000/-        |



### # Solar Panels

| Solar PV Modules  | Dealer Price    | Consumer Price |
|---|-----------------|----------------|
| Loom Solar 10-watt panel  | 950             | 1,050          |
| Loom Solar 20-watt panel  | 1,450           | 1,650          |
| Loom Solar 40-watt panel  | 2,350           | 2,550          |
| Loom Solar 50-watt panel, Mono perc                             | 2,750           | 3,050          |
| Loom Solar 75-watt panel, Mono perc                             | 4,750           | 5,500          |
| Loom Solar 125-watt panel, Mono perc                            | 6,750           | 8,500          |
| Loom Solar 200-watt panel, mono perc                            | 9,500           | 10,000         |
| SHARK 445 watt -144 cells, half cut, N-type mono perc panel     | 19,000          | 20,000         |
| SHARK 445-watt Bifacial, half cut, N-type mono perc Solar Panel | 19,750          | 20,750         |
| SHARK 545 watt - 144 cells, half cut, N - Type mono perc Module | In pallets only |                |





#### # Grid Conncted Inverter

| Model       | Rating     | Warranty | Dealer Price | Consumer Price |
|-------------|------------|----------|--------------|----------------|
| Fusion 31   | 3 kW - 1 Φ | 5 Years  | 23,000       | 25,000         |
| Fusion 51   | 5 kW       | 5 Years  | 36,000       | 38,000         |
| Fusion 63   | 6 kW - 3 Φ | 5 Years  | 57,000       | 60,000         |
| Fusion 83   | 8 kW       | 5 Years  | 63,000       | 66,000         |
| Fusion 103  | 10 kW      | 5 Years  | 65,000       | 70,000         |
| Fusion 153  | 15 kW      | 5 Years  | 87,000       | 92,000         |
| Fusion 203  | 20 kW      | 5 Years  | 103,000      | 107,000        |
| Fusion 253  | 25 kW      | 5 Years  | 1,12,000     | 1,17,000       |
| Fusion 303  | 30 kW      | 5 Years  | 1,46,000     | 1,56,000       |
| Fusion 503  | 50 kW      | 5 Years  | 1,99,000     | 2,14,000       |
| Fusion 803  | 80 kW      | 5 Years  | 2,65,000     | 2,90,000       |
| Fusion 1003 | 100 kW     | 5 Years  | 3,25,000     | 3,50,000       |

## # Off grid Inverters

| Model              | Rating | Warranty | Dealer Price | Consumer Price |
|--------------------|--------|----------|--------------|----------------|
| Fusion 5G Off grid | 5 kW   | 2 Years  | 85,000       | 90,000         |
| Fusion 5H Hybrid   | 5 kW   | 2 Years  | 100,000      | 105,000        |

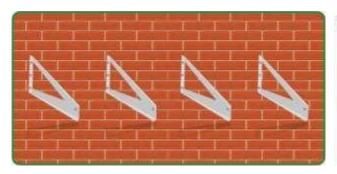
- On grid and Hybrid Inverters comes with inbuilt mobile monitoring using Wi-Fi/ SIM on live.loomsolar.com
- The cost of Zero export device is additional, for single  $\Phi$ , 9,000/- and for three  $\Phi$ , it is 16,000/-.

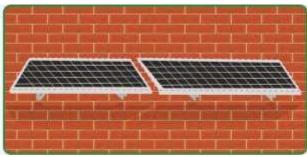


| Model – Lithium Battery                    | Dealer Price | Consumer Price |
|--|--------------|----------------|
| CAML 612 - 6 Ah / 75 Wh Lithium Battery    | 2,000        | 2,250          |
| CAML 1212 - 12 Ah / 150 Wh Lithium Battery | 4,000        | 4,500          |
| CAML 2012 - 18 Ah / 250 Wh Lithium Battery | 6,500        | 7,500          |
| CAML 4012 - 40 Ah / 500 Wh Lithium Battery | 13,500       | 15,000         |
| CAML 10048 – 100 Ah/ 5 kWh                 | 135,000      | 150,000        |



| Charge Controllers   | Dealer | Consumer |
|--|--------|----------|
|  | Price  | Price    |
| Fusion 1024- 10 amps 12/24 Volt charge controller            | 750    | 1,075    |
| Fusion 2024– 10 amps 12/24 Volt charge controller            | 1250   | 1,500    |
| Fusion 4024 MPPT– 40 amps 12 / 24-volt Solar Management Unit | 6,750  | 8,500    |





| Solar Panel stand  | Dealer<br>Price    | Consumer<br>Price |
|--|--------------------|-------------------|
| 1 panel stand (190 watts) - RCC roof / Tin Shed / Wall Mount   | 2,000 per<br>panel | 3,000             |
| 1 panel stand (440 watts) - RCC roof / Tin Shed / Wall Mount   | 2,500 per<br>panel | 3,500             |
| 1 panel stand (440 watts) – High rise, 6 feet, RCC roof  | 3,000 per<br>panel | 4,000             |
| 2 Row Panel stand (440 watts) (Minimum 4 panels and further in multiple of 2 panels)                     | 3,000 per<br>panel | 4,000             |
| 2 Row panel stand (440 watts) – high rise, 6 feet (Minimum 4 panel and further in multiple of 2 panels)  | 3,500 per<br>panel | 4,500             |
| 3 Row Panel stand (440 watts) (Minimum 9 panels and further in multiple of 3 panels)                     | 3,500 per<br>panel | 4,500             |
| 3 Row Panel stand (440 watts) – High rise, 6 feet (Minimum 9 panels and further in multiple of 3 panels) | 4,000 per<br>panel | 5,000             |



| #                                 | Dealer Price |
|-----------------------------------|--------------|
| Solar DC Wires                    |              |
| DC wire 1-meter (4 sq. mm)        | ₹ 55         |
| DC wire 1-meter (6 sq. mm)        | ₹ 80         |
| DC wire 1-meter (10 sq. mm)       | ₹ 135        |
| DC wire 1-meter (16 sq. mm)       | ₹ 200        |
|                                   |              |
| Connectors                        |              |
| MC4 connector 1 in 1 out          | 45 /- Pair   |
| MC4 connector 2 in 1 out          | 250 / pair   |
| MC4 connector 3 in 1 out          | 400 / pair   |
| MC4 connector 4 in 1 out          | 550 / pair   |
|                                   |              |
| Protection Device                 |              |
| DC MCB 32 amps                    | 600/ per pc  |
| DC MCB 63 amps                    | 700 / per pc |
| DC Combiner Box 3 in 1 Out        | 4,800/-      |
| Earthing Kit/ Lightening Arrestor | 3,500/-      |

## Terms of product pricelist

For billing, please approach to your nearest distributor mentioned at

https://www.loomsolar.com/a/store-locator/list

- ♣ This is FOR price list, inclusive of everything such as taxes, delivery charges (Minimum billing 25K)
- ♣ The tax rate on solar products is as follows

| Product   | Tax rate |
|---|----------|
| Solar Panels, Grid Connected Inverters, MC4 Connectors          | 12%      |
| Off grid Inverters, Lithium batteries, Solar panel stand, Wires | 18%      |

## Company Support

In case, you need any assistance, call upon your relationship manager, they will help you in billing, delivery, technical training, Installation and converting your customer enquiry into sales.

### **Relationship Managers**

| Region  | States                          | R.M.             | Mobile / what's app | Email                |
|---------|---------------------------------|------------------|---------------------|----------------------|
| North   | U.P, Haryana, Delhi, J&K, H.P., | Mr. Anand Singh  | 8750 88 7700        | Anand@loomsolar.com  |
|         | Uttarakhand,                    |                  |                     |                      |
| South   | Karnataka, Kerala, Tamil Nadu,  | Mr. Nilesh Patel | 7836 00 44 55       | Nilesh@loomsolar.com |
|         | A.P. Telangana,                 |                  |                     |                      |
| East    | Bihar, Jharkhand, West Bengal,  | Mr. Sumit Singh  | 8506 99 33 00       | Sumit@loomsolar.com  |
|         | Assam, Odisha, North East       |                  |                     |                      |
| West    | Rajasthan, Gujarat, M.P.,       | Mr. Bhola Singh  | 8742 99 33 00       | Bhola@loomsolar.com  |
|         | Chhattisgarh, Maharashtra, Goa, |                  |                     |                      |
| North   | Punjab                          | Ms. Komal Bhatia | 8505 88 33 00       | Komal@loomsolar.com  |
| (Urban) |                                 |                  |                     |                      |

### Area Sales Managers

We are Putting Local Sales and service support to help you in following, Training of a dealer to understand how solar works and how to do Installation in a home, Help Dealer to convert his lead into sales, Local Advertising etc.

| SI No. | Region | States                   | A.S.M.          | Mobile / what's app |
|--------|--------|--------------------------|-----------------|---------------------|
| 1      |        | UP - Meerut              | Govind Kumar    | 78350 06699         |
| 2      |        | UP - Moradabad           | Nadir Ali       | 88000 93644         |
| 3      |        | UP - Varanasi            | Sarang Upadhyay | 88000 21361         |
| 4      | North  | UP - Gorakhpur           | Balwant Yadav   | 88000 20987         |
| 5      |        | UP - Agra                | Anju Kumar      | 88000 93643         |
| 6      |        | Faridabad, Haryana       | Prince Kumar    | 88000 91392         |
| 7      |        | Delhi                    | Prince Kumar    | 88000 91392         |
| 8      | Eact   | West Bengal - Bardhhaman | Sandeep Day     | 88000 20985         |
| 9      | East   | Bihar- Patna             | Rahul Singh     | 88000 93654         |